



Welcome to Dave Ramsey's
Baby Steps to Becoming a Millionaire

FOUNDATIONS in PERSONAL FINANCE

We feel honored to be with you today!

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Curriculum Advisor

Christy Richardson is a curriculum advisor at Dave Ramsey's office and a frequent presenter on high school personal finance topics. Christy's professional background includes managing a high-traffic credit union branch, as well as spending 7 years as a teacher and corporate trainer for various organizations. Christy graduated *magna cum laude* from Duke University with a B.A. in English.

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ACTIVITY

**“A Snapshot of America:
Clay’s Candy Bar Madness”**

You Did It - You are a Millionaire!

Pay Day
2% of the population

These people:

Have a financial game plan

Avoid debt

Invest early

Use resources wisely



Debt Free & Living Large!

Smarties
10% of the population

These people:

Do not have student loans

Paid cash for their car

Paid off their house

Have a fully funded emergency fund

Live within their means

Buy things with cash



Normal, Broke, Busted & Disgusted!

Dum Dums
70% of the population

These people:

Have \$45,000 in debt (cars, student loans, & credit card)

Make around \$40,000 a year

Will need 3 months to save \$1,000

Will need 5 yrs to pay off their car and credit card

Will need 10 yrs to pay off their student loan



Bankrupt – Zero – Zilch – Nada! (The American Dream)

Jaw Breakers
16% of the population

These people:

Are middle aged, married, & have children

Have \$85,000 in debt (cars, student loans, & credit card)

Make around \$80,000 a year

Have no money in the bank & may file for bankruptcy

Will likely get divorced due to money fights

(90% of divorces stem from financial difficulties.)



Death by Credit Card!

Milk Duds
2% of the population

These people:

Are middle aged, married, & have children

Have \$185,000 in debt (cars, student loans, & credit card)

Have no money in the bank & file for bankruptcy

May not be able to handle the pressure

(The #1 cause of male suicide is financial stress)



TRIVIA

How much money did Dave Ramsey invest into real estate before he declared bankruptcy?

TRIVIA ANSWER:

How much money did Dave Ramsey invest into real estate before he declared bankruptcy?

\$4 million

Who Is Dave Ramsey?



FOUNDATIONS in PERSONAL FINANCE

Foundations in Personal Finance

- Overview of the *Foundations* curriculum materials
 - Media Library & Student Workbooks



- 12-Chapter Course (Pages 5-6)



Foundations in Personal Finance

- Overview of the *Foundations* curriculum materials
 - Lesson Plans (Page 10)
 - Video Lessons
 - Case Studies (Page 13)
 - Activities (Page 14)
 - Assessments (Page 18)
 - Student Workbook (Page 25)



What Are the Baby Steps?

The Baby Steps

- Step #1: \$1,000 emergency fund (or \$500 if you make less than \$20,000 a year)
- Step #2: Pay off all debt except the house utilizing the debt snowball
- Step #3: Three to six months expenses in savings
- Step #4: Invest 15% of your household income into Roth IRA retirement
- Step #5: College funding
- Step #6: Pay off your home early
- Step #7: Build wealth and give!



Ben and Arthur

Both save \$2,000 at 12% per year.
 Ben starts at age 19 and ends at age 26
 Arthur starts at age 27 and stops at age 65...

Age	Ben Invests		Arthur Invests	
19	\$2,000	\$2,240	0	0
20	\$2,000	\$4,749	0	0
21	\$2,000	\$7,558	0	0
22	\$2,000	\$10,706	0	0
23	\$2,000	\$14,230	0	0
24	\$2,000	\$18,178	0	0
25	\$2,000	\$22,599	0	0
26	\$2,000	\$27,551	0	0
27	0	\$30,857	\$2,000	\$2,240
28	0	\$34,560	\$2,000	\$4,749
29	0	\$38,700	\$2,000	\$7,558
30	0	\$43,304	\$2,000	\$10,706

AGE

BEN INVESTS

ARTHUR INVESTS

48	0	\$333,379	\$2,000	\$207,204
49	0	\$373,385	\$2,000	\$234,308
50	0	\$418,191	\$2,000	\$264,665
		\$468,374	\$2,000	\$289,665
		\$524,579	\$2,000	\$336,745
		\$587,528		
		\$658,032		
		\$736,995		
		\$825,435		
57	0	\$924,487		
58	0	\$1,035,425		
59	0	\$1,159,676	\$2,000	\$767,033
60	0	\$1,298,837	\$2,000	\$861,317
61	0	\$1,454,698	\$2,000	\$966,915
62	0	\$1,629,261	\$2,000	\$1,085,185
63	0	\$1,824,773	\$2,000	\$1,217,647
64	0	\$2,043,746	\$2,000	\$1,366,005
65	0	\$2,288,996	\$2,000	\$1,532,166

\$2,288,996

With only a \$16,000 investment

\$1,532,166

Arthur invested \$78,000 and never caught up!

TRIVIA

**What is the current national debt of
the United States?**

TRIVIA

**What is the current national debt of
the United States?**

\$14,288,776,000,000

This is the approximate total U.S. debt as of July 1!

<http://www.usdebtclock.org/>

TRIVIA

How much does each citizen need to contribute to the national debt for it to be eliminated?

TRIVIA ANSWER:

How much does each citizen need to contribute to the national debt for it to be eliminated?

\$46,404 per person!

ACTIVITY

“Family Reality Check”

ACTIVITY

“Presenting Risk”

This activity effectively incorporates Differentiated Instruction, 21st Century Skills, & Gardner’s Multiple Intelligences

What Makes *Foundations in Personal Finance* Unique?

- Dave is the financial expert and does the teaching for you
- Meets various Georgia state standards in financial literacy
- Meets Jump\$tart Coalition standards in financial literacy
- Video material is the “textbook”
- Short (5-15 minute) video segments are easy to rearrange
- Over 60 activities
- 72 case studies



What Makes *Foundations in Personal Finance* Unique?

- Chapter reviews
- Bonus videos in each chapter
- Three versions of the chapter tests
- Unit tests and the final exam are also included
- 300+ word glossary
- 45 and 90 day syllabus options
- Radio calls from *The Dave Ramsey Show*



Questions?



FOUNDATIONS in PERSONAL FINANCE